



COMPANY OVERVIEW BROCHURE



*Cleaning &
Maintenance*



*Total Toilet
Solutions*



*Changing
Places*

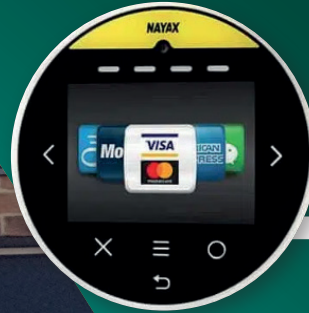
Our Core Values

- D**edicated & Dynamic workforce
- A**lways striving to achieve the highest standards
- N**ever compromising on quality
- F**orward thinking with proactive focus
- O**pen & transparent approach

Our Mission Statement

With a strong foundation and **'Right First Time'** ethos, our mission is to grow our business sustainably, ethically & profitably, becoming the supplier of choice whilst striving to provide solutions for an inclusive, safe & accessible public facility environment for all.

Our products, value solutions & services, together with our people and their expertise set us apart and will make us the **'First in Class'** option for our customers.



Access Control

Danfo along with our business partner Intec Systems offer a range of access control equipment which include:

- Coin Pay Entry Systems
- Paddlegate Entry Systems
- Turnstile Entry Systems
- Timed Access Control
- Contactless Systems



The range of contactless readers and controllers cover a wide range of applications, such as charity donation readers, shower readers and sports field / court.

The coin acceptance systems are for internal and external use and is a product that continues to develop as technology advances. We can offer GSM web-based auditing systems and audit printers.

The coin acceptor systems range from the OEM model, for integration into the customer's machine, to our fully self-contained, vandal resistant Coin Pay system, which is available in surface and flush wall mounting variants, along with our Paddlegate and Turnstile system.

Our approved partners manufacture the controllers, and readers, which gives our customers access to a global payments gateway, whilst still providing a personal and professional service.



Coin and Contactless Payment Entry Systems



Coin Payment entry system

Modular Toilets

Danfo (UK) are in a very prestigious position within the Modular Toilet Market Sector.

We can offer Modular Toilets built in our own manufacturing plant in Sweden, as well as Modular Toilets built via our select approved partners in the UK.

The two options enable Danfo (UK) to offer a very competitive range not only on price and quality but also on the different styles and specifications enabling us to offer a far more tailor-made service than our competitors.

TOILETS



Modular Toilets are modern, sustainable easy to clean and maintain and we offer various types of internal and external specifications to choose from.



Barton Beach



Barton Beach



Canvey Island

Danfo (UK) design and supply Modular Toilets to work and fit within several different types of environment whether this is in a park, a car park on the highway or on the high street. A Danfo (UK) Modular Toilet can be supplied in single cubicles or multiple cubicles depending on the need and requirement of the client and the environment it is to be located within.

We offer a full turnkey installation from design and build, installation, delivery and commissioning. At the start of every project discussions we will discuss all the various options to be considered when deciding what Modular Toilet would be the best fit for the clients requirements.

Refurbishment Projects

Existing traditional public toilets or vacant shop fronts or buildings can be adapted to accommodate direct access cubicles thus creating a modern sustainable public toilet, Danfo (UK) call this type of work “Refurbishment Projects”.

Direct access cubicles also come in various designs and specifications to suit client choice.

Before...

After



Before



After



A Refurbishment Project in most cases is a more competitive option than a Modular Toilet , this is because you already have an existing structure that will have all the necessary utilities etc on site reducing the need to bring services to a new site as you would normally have to do for a Modular Toilet install.

The refurbishment project is a full turnkey installation from design and build, installation, delivery and commissioning. At the start of every project discussions we will discuss all the various options to be considered when deciding what configuration would be the best fit for the clients requirements.

Changing Places

Changing Places toilets are fully accessible toilets, designed to help bring major, life enhancing freedoms to the 14.1 million disabled people and the 250,000 people with complex needs in the UK who are unable to use a standard toilet.



We are best placed to offer the technical insight, product innovation and design & planning expertise to successfully supply and install CPTs in the UK.



We offer a CPD delivery service this gives us the opportunity to interface with architects, specifiers etc.



With our approved partners in the UK, we manufacture the full range of capital equipment which is specified in a Changing Places Toilet (CPT). These can be fitted into purpose built Modular Buildings or into refurbished Internal Buildings.

CPT'S INCLUDE:

- Height Adjustable Changing Bench
- Height Adjustable Wash Basin
- Peninsular Toilet
- Privacy Screen
- Full Room Covering Ceiling Hoist
- Doc M Toilet
- Ancillary Items
- Alarm Pull Cords

Cleaning, Maintenance and Service Funding

Danfo offer a **Cleaning and Maintenance Service** (as per the options on the opposite page). We have a range of complimentary products that cover provision for the likes of **Offgrid Services, Camping and Event Services** for example. We also offer mobile rental solutions for all your temporary requirements.



SANIRENT - The complete solution for toilet providers

With SaniRent, everyone can afford to offer award-winning toilets! SaniRent is Danfo's complete package for operation and maintenance of public conveniences, which is based on our great experience and extensive knowledge of public convenience provision. We have used this knowledge to develop services, which provide added value to you as a customer and to the visitors of the public conveniences - all for a annual fixed fee.

DANFO'S AWARD-WINNING CLEANING AND MAINTENANCE

SaniRent combines a specially developed program for the cleaning and maintenance of toilet installations for continuous operation and service. All Danfo's cleaning and maintenance staff are trained and certified before they can start working on site.

BRAND NEW BUILDINGS FROM DANFO

Should you need new or refurbished public toilets, the **Danfo360 package** can also include brand new buildings or a refurbishment with Danfo's **Modulet inbuild concept**. Danfo provides the initial investment, and the entire package from new facilities to daily cleaning, is covered by a monthly fee.

ADDED VALUE SERVICES

Danfo's remote monitoring of cleaning, maintenance and building status can also be included. Our clients can login to access live reports online.

PEACE OF MIND

Danfo will take care of all HR issues and provide a 24h manned call centre.





ONE DANFO A 3D, clear, simple and consistent view of defined core specialisms, capabilities and message to market.

We unleash the combined power of our organisation specialisms through a clear and unified approach of divisional focus

A few of our customers

Westminster City Council
Sunderland City Council
Cambridge City Council
Lancaster City Council
Blackpool Council
Sefton Council
Hackney Council

Wyre Council
Pembrokeshire County Council
Camarthenshire County Council
Ceredigion County Council
North Yorkshire County Council
Cotswold District Council
Conwy Borough Council

Swindon Borough Council
National Trust
Blackpool Zoo
Luton Airport
Peak District National Park
Transport for Greater Manchester

HEAD OFFICE

Danfo (UK) Ltd
Unit 5F, Moorfields,
Lancashire FY2 0JY
Tel: 0808 2818 100
Email: sales@danfo.co.uk
Website: www.danfo.co.uk

SCOTTISH OFFICE

Danfo (UK) Ltd
2nd Floor, 300 Bath Street,
Glasgow
G2 4JR
Tel: 0808 2818 100

WELSH OFFICE

Danfo (UK) Ltd
Unit 53 Honeyborough Business Park
Neyland, Pembrokeshire
SA73 1SE
Tel: 0808 2818 100