



modular & portable  
building association



**IFS**





# WHO WE ARE & WHY WE ARE HERE



**Lee Reece**  
Head of Sales



**Phil Kimberlin**  
Sales Manager





- Has anyone heard of IFS?
- Has anyone used IFS before?
- Is there anyone currently running IFS?





# IFS INDUSTRY FOCUS



**AEROSPACE & DEFENSE**



**MANUFACTURING**



**CONSTRUCTION & ENGINEERING**



**SERVICE INDUSTRIES**



**ENERGY, UTILITIES & RESOURCES**



**TELECOMMUNICATIONS**



# INDUSTRY SECTOR FOCUS



**GENERAL  
CONTRACTORS**



**SPECIALITY &  
ENGINEERING  
CONTRACTORS**



**RESIDENTIAL &  
PROPERTY  
DEVELOPMENT**



**MODULAR &  
OFFSITE  
MANUFACTURING**



**SERVICE &  
MAINTENANCE**



# CUSTOMERS TRANSFORMING WITH IFS





# THE BIG 6

1

Future Proofing through Digital Transformation

2

All in One Single Platform, wherever you are

3

Increased Visibility of your Business

4

Increased Efficiency through Process Automations

5

Reduce Commercial Risk

6

Project Cost Reduction & Increased Margins



# IFS FOR YOUR INDUSTRY

## BUSINESS PROCESSES

BID / QUOTE

PROJECT MANAGE /  
ENGINEER

PROCURE

MANUFACTURE

SHIP

CONSTRUCTION & EXECUTION

## SOLUTION CAPABILITIES

### Business Intelligence

### CRM & Contract Management

Sales Contract  
Sub Contract  
Service Contract

Estimating  
CRM & Bid Management  
Bill of Quantities / Scope

Contract Variations  
Revision Control  
Retentions

Payment Applications  
Valuations and Certification  
Work Instructions

### Project Management

Planning

WBS & CBS

Progress & earned value

Cost & budget control

Resource planning

Material planning

Primavera/MS Project Integration

Document deliverables

Time and expense recording

People allocation

### Engineer

Product data management  
CAD integration  
Document management  
Revision control  
Engineering change  
Evolving BOM  
Support

### Procure

Project material planning  
Material take off  
RFQ, requisition, purchase order  
Buy to project or stock  
Project committed cost  
Authorisation workflow

### Manufacture

Manufacturing BOM/routings  
Shop orders & repetitive  
Make to project or stock  
Project inventory & NCRS  
Constraint based scheduling  
Shop floor control

### Construction & Execution

Subcontract Valuations  
Indemnities  
Work Order Management  
Mobility  
Service contracts & Call center  
B2B Portals  
Scheduling & Mobile Workforce

Health & Safety

Document Management

Collaboration

Risk Management

Asset Hire & Rental

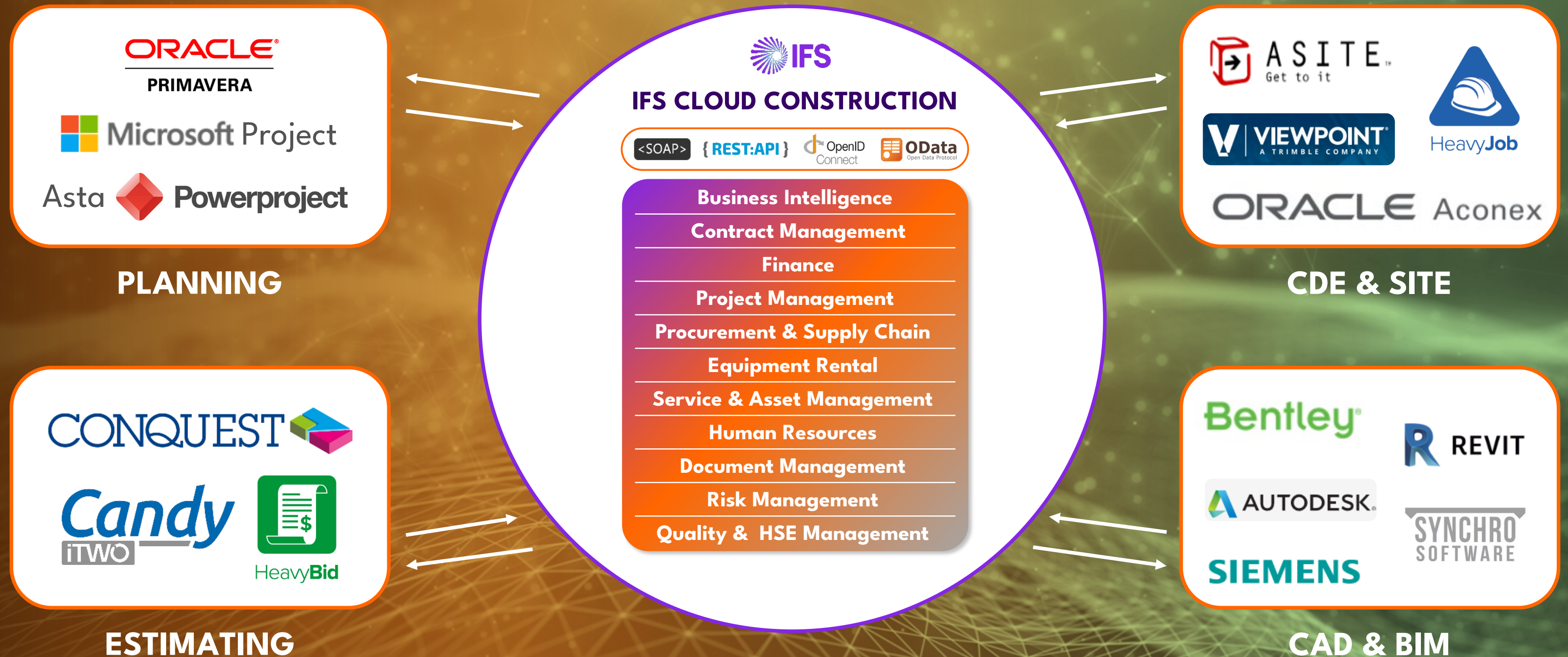
Finance

Human Capital Management

Quality & HSE Management



# SEAMLESS INTEGRATIONS





# AWARDS & RECOGNITION



**IFS has won the Business Intelligence Group Sustainability Award for the Second Year in a row**



**IFS has been ranked #3 on The Software Report's Top 100 Software Companies for 2023**



**Awarded ERP Vendor of the Year 2022 & highly commended for multiple awards over the years**



**Recognitions in the Gartner Reports for EAM, FSM and overall Customer's Choice for Cloud ERP**



# CONSTRUCTION AWARDS



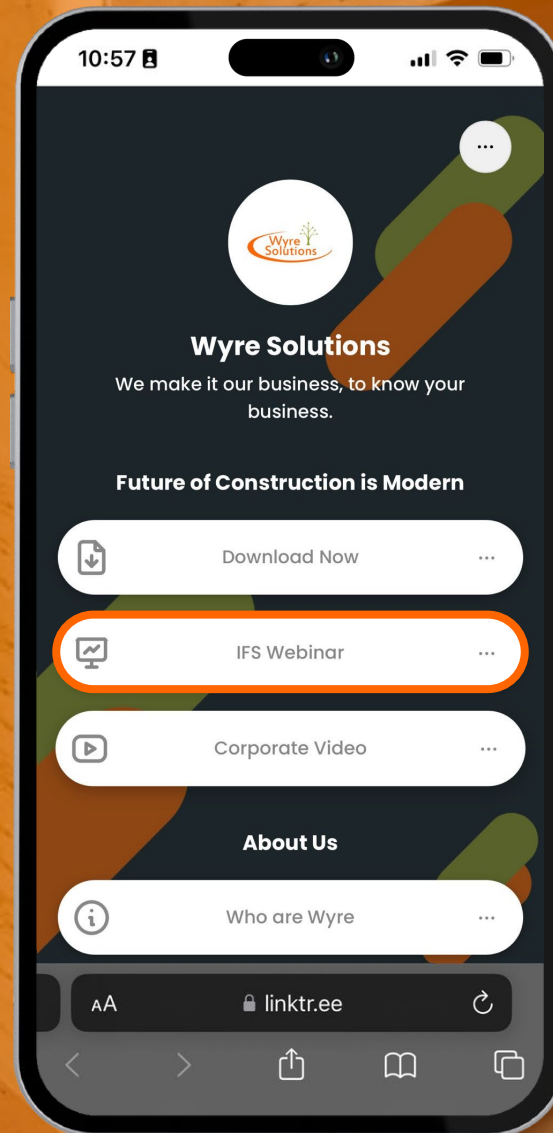
- 1 Construction Software Product of the Year 2023
- 2 Product of the Year 2023
- 3 ERP Software of the Year 2023
- 4 Asset Management Product of the Year 2023



# EXPLORE IFS FOR OFFSITE



Scan the QR code with  
your phone



## IFS WEBINAR

Embracing modular and offsite  
construction to its full potential.

**Date:** 28<sup>th</sup> September 2023

**Start:** 3pm BST

**Location:** GoToWebinar





# INTRODUCING WYRE SOLUTIONS

Construction Partner of Choice







# ABOUT WYRE SOLUTIONS

- **Founded in 2011 & Independently Owned**
- **Dedicated Implementation Team**
- **Serviced 50+ Customers**
- **Assisting Businesses between £20M to £65B**
- **Solely IFS Providers**
- **30%+ YoY Growth over the last 3 Years**
- **Upgrades, Implementations & New Solutions**
- **Tailored Support & Consultancy**
- **Business Partnerships & Seamless Integrations**
- **IFS Partnership & IFS Partner Success**



# SUCCESSSES





# OUR PARTNERSHIPS



IFS PARTNER SUCCESS



IFS UK&I PARTNERS



IFS NA PARTNERS

ORACLE

ORACLE DBA

boomi

BOOMI PARTNER

Microsoft  
Partner

MICROSOFT PARTNER

PAGERO

PAGERO PARTNER

wavenet

WAVENET HOSTING

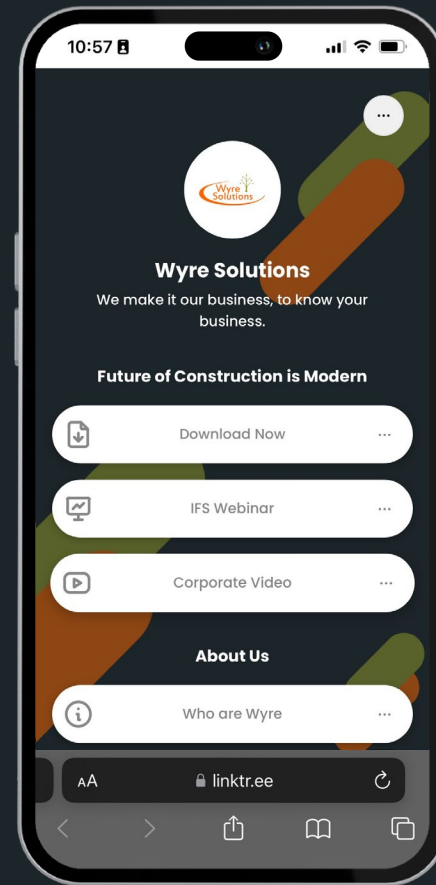




We make it **our business**,  
to know **your business**.



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with your phone



**Q&A | THANK YOU**